

Summary of Business Results for the Nine-Month Period Ended 31/03/2025

(A) Income Statement

Values in Million EGP

Item	9M 23/24	9M 24/25	Change
Total Revenue Before Tax	45,214	78,514	+74%
Net Revenue	13,716	27,352	+99%
Gross Profit	5,028	8,549	+70%
Gross Profit Margin	37%	31%	
Profit Before Tax	6,575	8,934	+36%
Net Profit	5,172	7,009	+36%
Net Profit Margin	38%	26%	

(B) Balance Sheet as of 31/03/2025

Values in Million EGP

Item	30/06/2024	31/03/2025
Net Working Capital	9,666	8,862
Shareholders' Equity	16,169	14,007
Paid-in Capital	3,000	3,000
Reserves	3,614	3,953

(C) Cash Flow Statement

Values in Million EGP

Item	Current Period	Comparative Period
Cash Flows from Operating Activities	(13,604)	4,229
Cash Flows from Investing Activities	10,851	3,337
Cash Flows from Financing Activities	(8,866)	(9,100)
Forex Gains/Losses	(9)	53

Company Commentary

It is worth noting that the company faced fundamental challenges during this period, primarily reflected in the significant increase in costs and the resulting pressure on profit margins. Although revenue growth was achieved, it was mainly driven by pricing adjustments rather than an expansion in sales volume. The company is fully aware of these challenges and considers enhancing operational efficiency and improving profit margins as strategic priorities in the upcoming phases.

- Total Sales (Before Tax) recorded approximately EGP 78.5 billion compared to EGP 45.2 billion in the same period last year – an increase of +74% year-over-year.
- Net Revenue showed a significant +100% year-over-year increase, reaching EGP 27.4 billion compared to EGP 13.7 billion in the comparative period, and a quarterly growth of +53.5%.
- The company's Gross Profit for the period ended March 2025 reached approximately EGP 8.5 billion, compared to EGP 5 billion in the same period last year – an increase of +70%, with the gross margin 31% .
- Net Profit after Tax reached approximately EGP 7 billion compared to EGP 5 billion in the comparative period – a +36% increase year-over-year. NPM 26% compared to 38% in the same period previous year.

Declaration

This statement has been reviewed and approved by the management on 20/05/2025, and reflects the company's financial position and performance honestly and transparently.

Investor Relations Manager

Mohamed Mostafa

