

Eastern Company S.A.E

Key Indicators for Present FY Business Results

Item	Unit	Financial Years				
		2014/2015	2015/2016	2016/2017	2017/2018	2018/2019
<u>1- Production</u>						
* Cigs. Production	Billion Cigarettes	82	80	83	85	83
<u>2- Domestic Sales</u>						
* Cigs. Domestic Sales Volum	Billion Cigarettes	59	59	62	64	62
* Moassel Domestic Sales Volum	Thousand Tons	17	16	15	15	10
* Domestic Sales Value (Including sales tax & health insurance charges)	EGP Million	25446	28503	36702	46939	53489
<u>3- Exports</u>						
* Cigs. Volum	Million Cigarettes	331	180	113	44	64
* Moassel Volum	Ton	1614	1741	1657	1100	1531
* Exports Value	EGP Million	73	67	103	75	108
<u>4- Operating Revenues (Manufacturing Fees)</u>						
* Volum	Billion Cigarettes	20	22	21	22	21
* Value	EGP Million	1025	1345	2201	2323	2340
<u>5- Labor , Wages and Productivity</u>						
* Man Power Number	Labor	13920	13838	13865	13852	13634
* Man Power Average	Labor	13859	13856	13848	13836	13738
* Total Wages	EGP Million	1372	1454	1947	2086	2270
* Average Wages / Labor	LE.	99021	104903	140616	150779	165207
<u>6- Total Shareholder' Equity</u>						
	EGP Million	4820	5621	4540	6483	7776
<u>7- Operating Revenues</u>						
	EGP Million	7058	7653	10541	13410	13894
<u>8- Total Revenues</u>						
	EGP Million	7931	8727	12427	16077	15846
<u>9- Net Profit</u>						
	EGP Million	1272	1476	2978	4241	3733
<u>10- What goes to the public treasury</u>						
	EGP Million	29729	34945	44848	56357	65281

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